

FRANKLIN COUNTY SUMMARY – 2008

| | DIRECT IMPACT | INDIRECT IMPACT | INDUCED IMPACT | TYPE SAM MULTIPLIER | TOTAL IMPACT |
|---|------------------|--------------------|-------------------|------------------------|-----------------|
| OUTPUT | \$80,682,637 | \$8,003,267 | \$14,595,445 | 1.2801 | \$103,281,349 |
| LABOR INCOME | \$39,009,768 | \$2,681,037 | \$3,737,374 | 1.1645 | \$45,428,179 |
| EMPLOYMENT | 1,148 | 94 | 150 | 1.2130 | 1,393 |
| TOTAL IMPACT OF HEALTH CARE INDUSTRY — LOCAL RETAIL SALES | | | | | \$11,068,882 |
| MEDICAID EXPENDITURES | | | | | \$61,056,656 |
| NUMBER OF MEDICAID ELIGIBLE | | | | | 11,636 |
| FEDERAL TRANSFER PAYMENTS | | | | | \$279,232,000 |

- In 2008 it is estimated that Franklin County's health care industries produced over \$80 million in direct output revenue and contributed an additional \$23 million (indirect and induced) in health care goods and services for a total dollar output value that can be attributed to health care industries of \$103 million. The Output multiplier (1.2801) shows that for every \$1 in revenue produced by health care industries and additional \$0.28 was generated in the county's economy.
- Health care industries paid in wages and benefits to its employees over \$39 million (direct) and contributed an additional \$6 million (indirect and induced) for a total labor income that can be attributed to health care industries of \$45 million. The Labor Income multiplier (1.1645) shows that for every \$1 paid in wages/benefits paid to health care industry employees produced an additional \$0.16 in other wages/benefits throughout the county.
- In 2008 health care industries employed an estimated 1,148 (direct) and generated an additional 244 (indirect and induced) full/part time workers for a total work force that can be attributed to health care industries of 1,393. The Employment multiplier (1.2130) shows that for every 1 worker employed in the health care industry, an additional 0.21 workers are employed in the county's work force.
- In 2008, county total personal income and gross retail sales data show that approximately 24% of personal income generated was spent in local retail stores. Using this retail sales capture ratio of 24% it is estimated that the \$45 million paid to health care and support employees generated over \$11 million in local retail sales. Not all retail sales are taxed by the state or local governments. However, one can assume that much of the \$11 million generated by retail sales would be subject to both state and county taxes – generating additional revenue.

FRANKLIN**2008**

| | |
|--|------------------------|
| Population | 58,927 |
| Area Sq. Miles | 492 |
| Persons per square mile | 120 |
| Number Employed | 18,177 |
| Unemployment Rate | 6.3% |
| # of Industries | 169 |
| # of Households | 21,638 |
| Per Capita Income | \$25,898 |
| Median Household Income | \$46,189 |
| Total Personal Income | \$1,526,069,000 |
| Gross County Retail Sales | \$371,837,000 |
| Local Retail Sales Capture Ratio | 24.37% |
| Federal Medical Transfer Payments | \$279,232,000 |
| Number of Medicaid Eligibles | 11,636 |
| Medicaid Expenditures | \$61,056,656 |

| HEALTH SECTOR | DIRECT IMPACT | INDIRECT IMPACT | INDUCED IMPACT | TYPE SAM MULTIPLIER | TOTAL IMPACT | ESTIMATED RETAIL SALES GENERATED |
|---|--------------------------|----------------------------|---------------------------|--------------------------------|-------------------------|---|
| Pharmacies, Health and Personal Care Stores | | | | | | |
| Output | \$5,894,439 | \$439,595 | \$936,791 | 1.2335 | \$7,270,826 | |
| Labor Income | \$2,585,891 | \$140,528 | \$244,362 | 1.1488 | \$2,970,780 | \$723,851 |
| Employment | 105 | 5 | 10 | 1.1398 | 120 | |
| Home Health Care Services | | | | | | |
| Output | \$6,755,091 | \$468,790 | \$1,335,995 | 1.2672 | \$8,559,876 | |
| Labor Income | \$3,294,904 | \$148,643 | \$308,999 | 1.1389 | \$3,752,546 | \$914,333 |
| Employment | 107 | 6 | 14 | 1.1852 | 127 | |
| Physicians, Dentists, other Health Professionals | | | | | | |
| Output | \$17,699,746 | \$1,597,862 | \$3,428,901 | 1.2840 | \$22,726,509 | |
| Labor Income | \$8,389,476 | \$508,570 | \$798,426 | 1.1558 | \$9,696,472 | \$2,362,611 |
| Employment | 186 | 19 | 35 | 1.2904 | 240 | |
| Ambulatory and Outpatient Health Care Services | | | | | | |
| Output | \$8,742,318 | \$932,587 | \$1,159,196 | 1.2393 | \$10,834,101 | |
| Labor Income | \$2,754,465 | \$308,924 | \$274,860 | 1.2119 | \$3,338,249 | \$813,387 |
| Employment | 44 | 11 | 12 | 1.5124 | 67 | |
| Hospitals | | | | | | |
| Output | \$25,735,462 | \$3,257,029 | \$4,082,133 | 1.2852 | \$33,074,624 | |
| Labor Income | \$11,388,597 | \$1,119,647 | \$1,120,649 | 1.1967 | \$13,628,893 | \$3,320,772 |
| Employment | 258 | 38 | 42 | 1.3105 | 338 | |
| Nursing and Residential Care Facilities | | | | | | |
| Output | \$15,855,581 | \$1,307,404 | \$3,652,428 | 1.3128 | \$20,815,413 | |
| Labor Income | \$10,596,435 | \$454,725 | \$990,078 | 1.1363 | \$12,041,238 | \$2,933,929 |
| Employment | 449 | 16 | 38 | 1.1192 | 502 | |
| TOTAL | | | | | | |
| Output | \$80,682,637 | \$8,003,267 | \$14,595,445 | 1.2801 | \$103,281,349 | |
| Labor Income | \$39,009,768 | \$2,681,037 | \$3,737,374 | 1.1645 | \$45,428,179 | \$11,068,882 |
| Employment | 1,148 | 94 | 150 | 1.2130 | 1,393 | |